

Role Profile and Specification – IT Application Specialist – Salesforce FTC

| Service Area | Corporate Resources |
|----------------|--|
| Role Title | IT Application Specialist - Salesforce |
| Location | Oxted/Agile |
| Reports to | IT & Project Delivery Manager |
| Salary/Grade | M4 |
| Duration/Hours | Fixed term contract/37 hours per week |

Service Area Purpose

This service area acts as a business partner working across the organisation, providing specialist IT services to internal and external customers. The team is working in a matrix environment, supporting organisational improvement through IT, managing conflicting priorities to deliver business efficiency and customer satisfaction.

Job Purpose

- Act as a Business Partner for IT working with teams across the organisation.
- Provide technical support for the maintenance, use and development of the Council's Salesforce environment.
- Provide technical support for the maintenance, use and development for other software pertaining to the remit of the role.
- Provide expert advice in respect of technical development and delivery to maximise efficient working practices and support the Council's vision for the future.
- Provide technical mentoring and support, encourage transfer of specialist knowledge and advise on best practice in respect of relevant areas of technical expertise.

Key Objectives

- The support, management and development of the Council's Salesforce environment.
- The support, management and development of other software pertaining to the remit of the role.
- Participation in projects and wider organisation initiatives when required.
- IT service delivery continuous improvement.
- Professional and personal development within the context of the role.

Specific Responsibilities

- To support, manage and develop the Council's current Salesforce Service Cloud and future Experience Cloud and Einstein Analytics environments.
- To support, manage and develop associated technologies and other software pertaining to the remit of the role.
- Provide user support as necessary within the organisation, and act as point of escalation for the Council's Helpdesk for defined areas of expertise.
- Provide fixes and produce root cause analysis reports in case of failures and issues.
- Handle the org's administrative functions including user maintenance, modification of page layouts, creation of new fields/records/case types and provide expertise to the business regarding reports and dashboards.
- Automate processes using core Salesforce tools such as flows, approval processes and validation rules.
- Respond in a flexible and adaptive manner to the organisations requirements to develop digital capability and process improvement.
- Work in a matrix environment to define use cases and build internal capability.
- Develop internal documentation on set up, configuration, and changes to the system in real time.
- Own the deployment process, ensuring appropriate processes are followed and approved prior to impacting the live environment.
- Drive innovation in IT, reviewing current Salesforce ecosystem technology offerings and identifying improvements.
- Adhere to defined procedures and agreed practices.
- Contribute to continuous Service improvement and role development.
- Any other duties commensurate to the level and remit of the post.

Person specification

Qualifications / Education

| Essential | Desirable |
|--|--------------------------------------|
| Certification or qualification in Information Technology related subject or system, or substantial equivalent experience in an IT related field. | Salesforce accredited certification. |

Experience

| Essential | Desirable |
|---|--|
| Substantial Salesforce product knowledge and extensive Salesforce Administration hands-on experience with Service Cloud, including all aspects of configuration changes, release updates, and health checks. Experience in delivering 2nd/3rd line IT support. | Experience acting as an IT Business Partner Working in a matrix environment where cross team and corporate working are essential. Software supplier relationship management. |

- Experience of working in an organisation undertaking large scale transformation projects and implementing new technology.
- Experience in contributing to policy/ service development and setting work/performance standards and targets in IT.
- Experience of supporting organisational improvement through IT.
- Experience of supporting IT Strategy development.

Kev Skills and Knowledge

| Key Skills and Knowledge | |
|--|--|
| Essential | Desirable |
| In depth knowledge of the following: Administration and maintenance of Salesforce systems Salesforce products and their functionalities (specifically Experience Cloud and Mulesoft) The creation and maintenance of Salesforce data schema, standard and custom objects. The creation and maintenance of workflow and process triggers and automation. Web to case, email to case and case management processes. Security management and auditing. Environment management, release management, cut-over and hyper-care activities. Ability to learn new technology and applications. Knowledge of delivering business efficiency and customer satisfaction through IT. The ability to manage conflicting priorities sometimes under pressure. Enhanced analytical, problem-solving, and logical skills, with the ability to lead others. Ability to think innovatively and practically. | Working understanding of Apex principals within the Salesforce environment Working understanding of Visualforce and lightning web components within the Salesforce environment. |

- Good written and verbal communication skills.
- Accuracy and attention to detail.
- Well organised and methodical.
- Team worker with ability to work on own initiative.
- Resourceful and flexible in approach.
- Able to perform efficiently and effectively under pressure.
- Understanding of the broad requirements of the data protection principles.
- A commitment to equality and diversity.